MONDAY • October 23

8:00 am	Registration	8:30 am	Welcome and Opening Remarks – **Scott Gaines,** WeCUG

8:45 am (BISTRO ROOM)

KEYNOTE ADDRESS

TONY WINTER
Chief Technology Officer
QAD, Inc.

Manufacturing and technology have always had a synergistic relationship, but the pressure on manufacturers to exploit technology and new processes is becoming essential. Driving an agile business and adopting a platform for change will be key for a companiy's competitiveness and ultimately its survival over the next decade. During this session Tony Winter, CTO of QAD, will discuss how QAD is providing a Platform for change and partnering with our customers on a journey to their Effective Enterprise.

9:45 am	Vendor Introductions	10:15 am	Break

10:45 – 12:00 CONCURRENT TRACK SESSIONS

MANUFACTURING	CUSTOMER FOCUS	DEMO CENTER / TRAINING
Mediterranean Room	*Baltic Room*	*Pacific Room*
QAD Automation Solutions ADAM KACALA - QAD, Inc. Learn how can you optimize your shop floor operations with the most recent additions to QAD Automation Solutions offering. MES integration framework will seamlessly integrate your existing MES systems with QAD. Optimize your warehouse storage with Warehouse Extensions. See a live demo of touch screen production reporting.	**QAD Customer Care Program** GREG HARRIS - QAD, Inc. The Customer Care Program is a complimentary program QAD has rolled out in Support that has been very favorable for our customers. The goal is to help end users improve their performance make their overall experience easier and more efficient. The program focuses on process evaluation and understanding best practices.	**Sustain Compliance, Drive Efficiency With Medical Device Labeling** PIERRE HEYMAN - Loftware Learn how to take a more strategic labeling approach to overcome challenges for Medical Device and Life Science regulatory and compliance requirements. Gain insight into the best practices of enterprise labeling to ensure accuracy and consistency, meet customer demands, and improve visibility and control across your extended supply chain.

12:00 – 1:00 | Lunch & Exhibitor Forum *sponsored by BROOM STREET SOFTWARE*

1:00 – 2:15 CONCURRENT TRACK SESSIONS

Unified Production Planning & Execution GUIDO VANDEN BROECK - QAD, Inc. Learn how QAD's new manufacturing capabilities unifying discrete and repetitive functionality can help you simplify and synchronize your back office production planning to your shop floor material replenishment and production execution through our QAD Shop Floor mobile solutions.	**Channel Islands: User Research** TRACEY RHOTON	AMANDA CRISSMAN MICHAEL STIVERS QAD, Inc. Get a sneak peek of early designs in this Channel Islands user research session. This is your opportunity to provide feedback to directly impact the direction of the product and ensure it meets your needs and expectations.	**The Internet of Things (IoT) Med Device** SCOTT GAINES - Rx Sight, Inc. STE McHUGH - Broom Street Learn how medical device manufacturer RxSight improved device traceability, and established its premier medical device to the web utilizing Broom Street's foundational product as well as the deployment of Broom Street's Field Service and Purchasing Desk application software to maximize efficiencies from customer to global supply chain.

2:15 – 2:45 | Break & Exhibitor Forum

2:45 - 4:00 CONCURRENT TRACK SESSIONS

Channel Islands Update & Demo MARY ANN GUTHRIE - QAD, Inc. Channel Islands provides the flexibility to change and extend QAD Enterprise Applications, and brings a new level of effectiveness to your users. Join us to discover how Channel Islands empowers your users to become better informed, productive and collaborative throughout the complete supply chain.	**NeoTract Production Orders/AS Implementation Case Study** RAY GREENWOOD - Strategic Information Group Learn how medical device manufacturer NeoTract improved manufacturing efficiencies by implementing QAD's new Agile Manufacturing Production Order module in conjunction with Automation Solutions.	**Artificial Intelligence and the Future of MRP** GORDON UHLIG - Integrated IT Consulting At its basis, AI is a set of well written rules for determining an outcome. Combined with machine learning, AI can self-correct based upon the outcome of orders planned. MRP could learn just how well it did, then adjusts for errors based upon actual data. Let's take look at how current technology can improve MRP.

4:00 – 6:00 | Sunset Reception-with QAD executives—Lobby Patio | Sponsored by PROGRESS

TUESDAY • October 24

8:00 – 8:30 | *Continental Breakfast sponsored by* **AVALARA**

8:30 – 10:00 CONCURRENT TRACK SESSIONS

BUSINESS PROCESS	CUSTOMER FOCUS	DEMO CENTER / TRAINING
Mediterranean Room	*Baltic Room*	*Pacific Room*
ASC 606 Revenue Recognition: Adoption and Internal Control KARA BELLAMY - QAD, Inc. GARY WASSERMAN - QAD, Inc. Kara Bellamy, QAD's Chief Accounting Officer, will discuss how you can prepare for ASC 606, Methods of Adoption and Internal Control Considerations. Learn how the QAD Revenue Recognition module can help your business comply with the new revenue recognition requirements. The session will be followed by an open discussion on how companies are complying with current ASC 606 regulations.	**Life Sciences Industry Discussion** BART REITTER - QAD, Inc. DAVE ADE - CEBOS This session will be a discussion of the challenges and opportunities ahead for the Life Sciences industry as companies face pressure to innovate, an uncertain political and regulatory landscape, and unprecedented technological evolution. We will discuss how QAD solutions are helping Life Sciences manufacturers embrace change, operate more efficiently, meet regulatory expectations, and achieve key performance metrics.	**Outsourcing Your IT Help Desk: A Case Study on MQAD/MDBA** MIKE FURGAL - Progress The QAD Help Desk does not need to be a full time job. Many times however, the support effort can be reduced by using experts that can optimize the process. The QAD environment has many components, including the QAD application, AppServers, WebSpeed, and the OpenEdge database. Add on additional QAD modules and layered products and it rapidly becomes something that is beyond one person's scope of experience. Come learn how the Progress Managed QAD and Managed Database offering have helped hundreds of customers with HelpDesk needs.

10:00 – 10:30 | *Break – Exhibitor Forum*

10:30 – 12:00

QAD Quality Management System CRIS ANDERSON - QAD, Inc. Quality Management supports the recording, tracking, reporting and analysis of all parts in the quality process. In this session, Cris will cover a basic overview of the QMS software as well as demonstrate the seamless integration with QAD ERP. He will look at Inspections, Corrective Action Preventative Actions, Non-Conformance Reports, and Document Control modules and how ERP can feed information/trigger events in QMS as well as vice versa.	**Lighten Your Tax Burden** KIMBERLY WONG - Avalara ERIC EDDY / COLLIN CLOSE - Suneva It's a given that you are planning for growth and have probably experienced some rapid growth already. Trying to keep up with ever-changing state tax rates and rules puts a strain on accounting and finance teams. The good news for you is that AvaTax is already integrated into QAD, which makes it one less thing to worry about so that you can focus your efforts on growth activities that really matter. Our customer knows just what it feels like to have that burden removed. Join us to learn how our customer integrated Avalara AvaTax into QAD – calculating tax rates, verifying customer information, updating taxability rules, applying exemptions, remitting sales tax and even aligning tax returns. Their work instantly became easier and more efficient with little to no manual work required.	**Breaking The Pain Chain** DON LINDSEY - CESI NANCY McCRIMMON - 32 Soft Inc. Your ERP system is based on data, tons of data. All that data necessitates repetitive activities that are a source of tedium and pain to your staff. Find out how 32 Soft Data Loader technology has helped CESI break this pain chain with everything from Installed Base management to Forecasting, from Costset to WO Management to Cycle Counting, and more. CESI has eliminated time-wasting tasks and greatly improved productivity in countless ways.

12:00 – 1:00 | *Lunch & Conference Wrap-up / Exhibitor Giveaways and WECUG Raffle*

SPEAKERS AND SESSIONS SUBJECT TO CHANGE